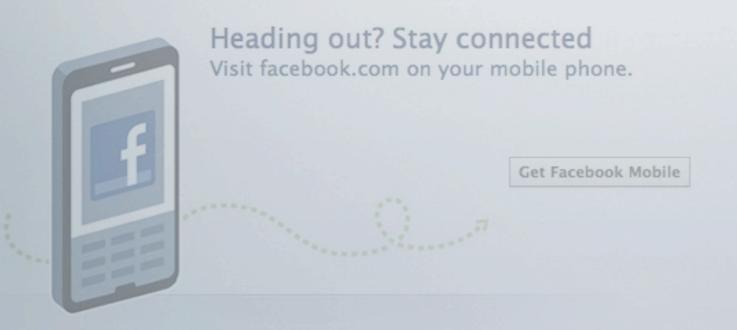
facebook

✓ Keep me logged in





SUTIRAPAN SAKKAWATRA SUTIRAPAN@GMAIL.COM

Create a Page for a celebrity, band or business.

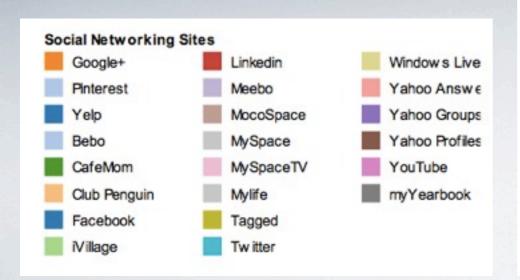
ภาษาไทย English (US) Español Português (Brasil) Français (France) Deutsch Italiano العربية हिन्दी 中文(简体) ...

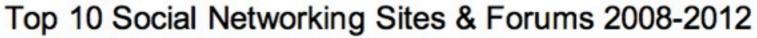
Facebook © 2012 - English (UK)

Mobile - Find friends - Badges - People - Pages - About - Advertising - Create a Page - Developers - Careers - Privacy - Terms - Help

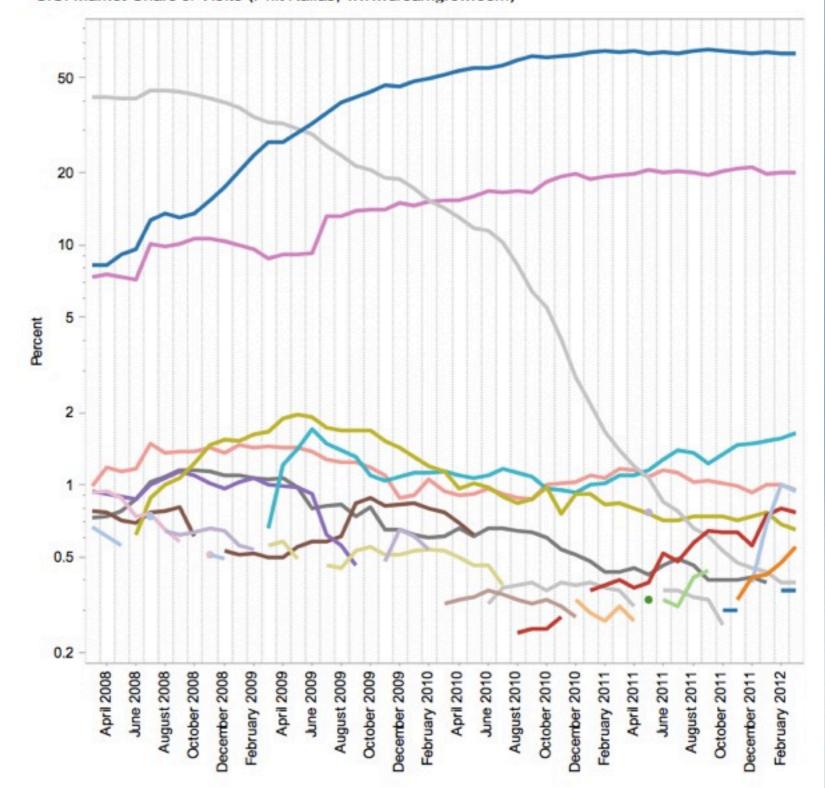
WHAT'S HOT. WHAT'S NOT.

FACEBOOK 63.2% YOUTUBE 20.2% TWITTER 1.6%





U.S. Market Share of Visits (Priit Kallas, www.dreamgrow.com)





Check out these five digital tools that many successful brands are utilizing to become an active role in their fans' lives.

Social Bookmarking

Pinterest's bookmarking feature allows users to catalogue online finds and then share them with friends. Brands gain more exposure and traffic, and get to showcase their personality.



On **Pinterest**the average visitor spends
88.3 minutes
bookmarking per day.

Top 5 Most Popular Social Bookmarking Sites



Unique Monthly Visitors

- 1. Twitter: 250,000,000
- 2. Digg: 25,100,000
- 3. StumbleUpon: 17,500,000
- 4. Reddit: 16,000,000
- 5. Pinterest: 15,500,000

Pinterest



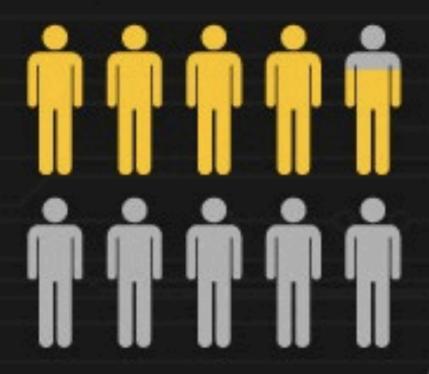
Pinterest drives more visitors to third-party websites than Google+, YouTube and LinkedIn combined.

Digital Coupons

Coupon codes available online means no more waiting for the Sunday newspaper inserts. Online coupons offer greater availability and a wider variety of categories and retailers.

47%

of online consumers used digital coupons in 2011.



Digital Coupon User Demographic



\$105,000

Average Household Income

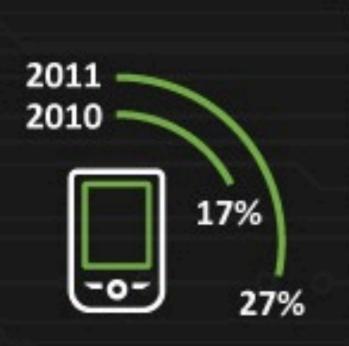


of consumers no longer look at the Sunday paper for coupons.



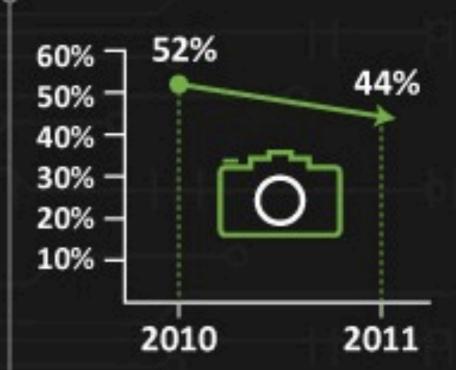
Mobile Photo Sharing

Brands can isntantly share behind-the-scenes photos with fans who can then interact by Liking, sharing, or commenting.



Smartphones took 27% of photos in 2011, an increase of 10% from the previous year





Conventional cameras took 44% of photos in 2011, a decrease from 52% in 2010



Starbucks shares coffees from all over the world along with plenty of fun updates through Instagram. They also encourage their Instagram followers to take photos of their Starbucks drinks and tag them with #starbucks for others to see.



260,000+ number of followers



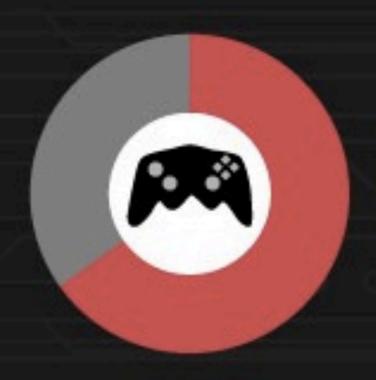
3,451 average number of likes per photo



84 average number of comments per photo

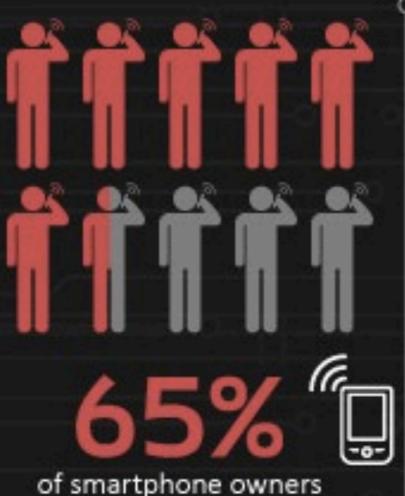
Gamification

Engaging users with games takes advantage of people's psychological predisposition towards play by turning real-world situations into games in which they can compete in a virtual setting with other people.



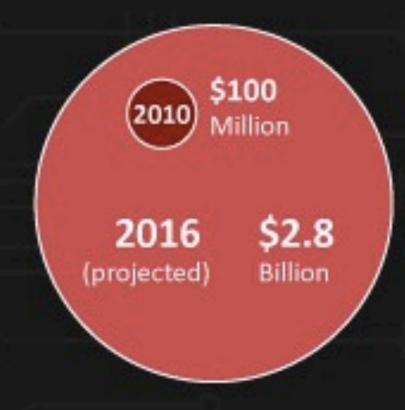
65%

of all revenue generated from the top 100 games in the App Store are from free games.



of smartphone owners who've downloaded at least one app have downloaded a game.

Corporate Spending On Gamification



F-Commerce

Brands using f-commerce create major purchasing opportunities by offering exclusive items and sales to Facebook fans who are already active on the page.



Almost 25% of total internet time is spent on Facebook.

\$30 Billion

2015 projected market potential for social commerce brands



Users are four times as likely to conduct a transaction inside Facebook if it is referred to them by a trusted friend.

FACEBOOK BECAME OUR LIVES.





THAILAND SNAPSHOT

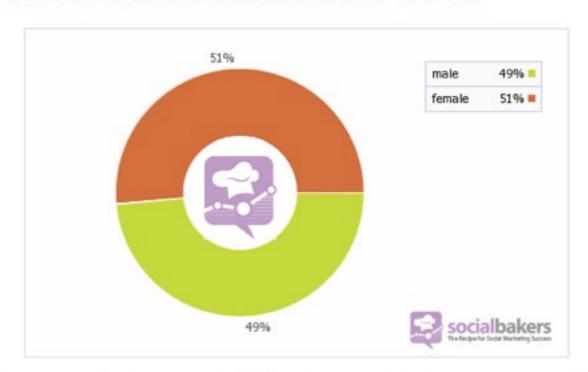
Last week Last 2 w		Last 2 weeks	Last month	Last 3 months	Last 6 months	
#	Country		Users -	Change ¢	(± %) •	Pen. ¢
1.	United States		157 067 260	+1 371 080	+0.88% 💁	50.639
2.	<u>India</u>		45 899 920	+2 401 940	+5.52% 🚱	3.919
3.	Brazil		45 340 600	+7 433 200	+19.61% 🚱	22.559
4.	Indonesia	p b	42 482 060	-578 300	-1.34% 🏺	17.489
5.	Mexico		32 950 780	+919 440	+2.87% 😚	29.309
6.	Turkey		30 884 880	-363 440	-1.16% 🐠	39.709
7.	United Kir	ngdom	30 595 980	+346 640	+1.15% 😚	49.079
8.	Philippine	<u>is</u>	27 247 220	-346 080	-1.25% 🏺	27.27
9.	France		24 204 920	+607 380	+2.57% 😚	37.37
10.	Germany		23 434 780	+834 120	+3.69% 💠	28.489
11.	Italy		21 594 760	+297 360	+1.40% 😭	37.17
12.	Argentina		18 226 180	+441 800	+2.48% 😚	44.09
13.	Canada		17 631 840	+447 220	+2.60% 🚱	52.23
14.	Colombia		16 302 140	+681 900	+4.37% 😚	36.889
15.	Spain		16 278 420	+648 500	+4.15% 🚱	35.009
16.	Thailand		14 022 620	+335 660	+2.45% 🚱	21.129
17.	Malaysia		12 193 600	-76 300	-0.62% 🕹	46.619
18.	Taiwan		11 877 280	+355 700	+3.09% 🚱	51.589
19.	Australia		10 988 140	+284 800	+2.66% 😚	51.689
20.	Egypt		10 609 900	+1 065 500	+11.16% 😭	13.189

Thailand General info

	Total Facebook Users:	14 022 620
	Position in the list:	16.
	Penetration of population:	21.12%
	Penetration of online population	80.19%
	Average CPC:	\$0.11
	Average CPM:	\$0.04

THAILAND SNAPSHOT

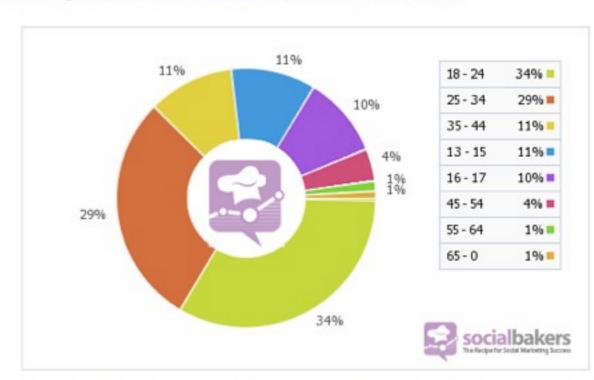
Male/Female User Ratio on Facebook in Thailand



There are 49% male users and 51% female users in Thailand, compared to 49% and 51% in Spain and 53% and 47% in Malaysia.

On the graph below you can see that the biggest gain in the last 3 months was recorded by the age group of 25 - 34.

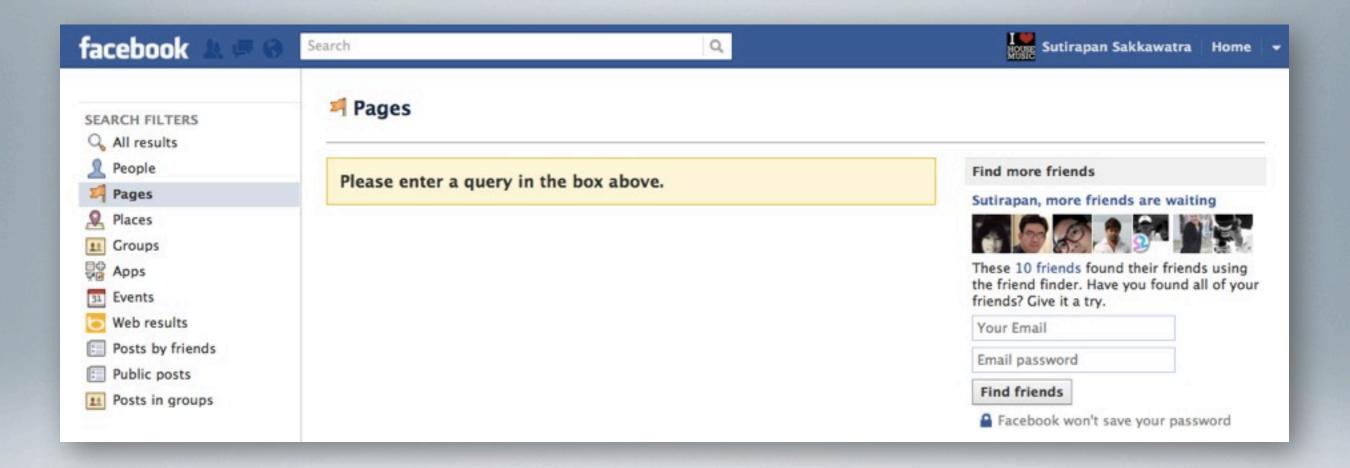
User age distribution on Facebook in Thailand



Thailand Facebook demographics is other social media statistics we monitor. The largest age group is currently 18 - 24 with total of 4 627 465 users, followed by the users in the age of 25 - 34.

FACEBOOK IN A WEEK

DAY I - KNOWTHEM



Or take a look at

AllFacebook's The 100 Most Engaging Brands on Facebook
HubSpot's 20 Examples of Great Facebook Pages
Hubspot's 7 Awesome B2B Facebook Pages
Jeff Bullas'Top 10 Small Business Facebook Designs to Inspire You

WHATTO LOOK INTO

facebook



- Wall
- Info
- Friend activity (1+)
- A Home
- T Events
- House Rules
- Photos
- ☐ Videos
- Page Creators

MORE-

About

Coca-Cola is the most popular and biggest-selling soft drink in history, as...

More

37,775,366

like this

673,562

talking about this

facebook



- Wall
- Info
- Friend activity (1)
- THE X FACTOR (TM)
- Pepsi Deals

 Do You Know Per
- Do You Know Pepsi?
- Photos
 Events
- Pepsi
- Notes

About

Pepsi - | Facebook

7,180,552 like this

157,439

talking about this

facebook





- Wall
- Info
- Friend activity (1+)
- Athletes
- m redbull.tv
- Games + Apps
- Red Bull
- Photos
- 31 Events MORE *

About

Red Bull #GivesYouWings. So does www.twitter.com/redbull

25,996,269

like this

365,137

talking about this

WHATTO LOOK INTO

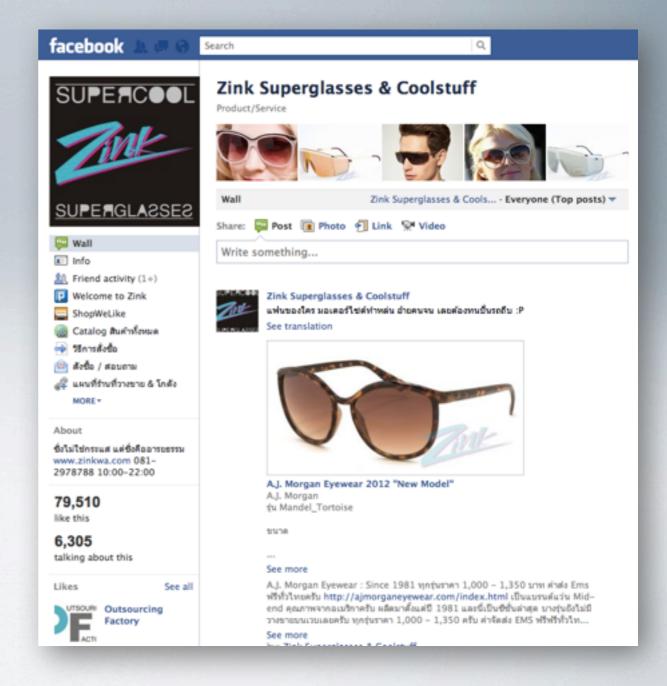




DAY 2 - BEST PRACTICE

Don't sell. Do engage. Have sense of humour.





GENERAL RULES OF THUMB

1. Post Every Day
2. Focus On Engagement And Brand Asset
3. Have A Call To Action
4. Don't Oversell Or Undersell
5. Make It Fun



AXE Thailand

ที่บ่นๆกันว่า

"ทำไมคนนั้นหน้าแย่ แต่แฟนสวย" .. "คนนี้หน้าไม่ผ่าน แต่แฟนราวนางฟ้า"

เลิกบ่น แล้วเดินเข้าไปจีบเถอะครับ จะได้รู้ว่า พวกเราก็คว้านางฟ้ามาเป็นแฟนได้เหมือนกัน

See translation

Like · Comment · Share · Thursday at 18:03 · @

A 3,006 people like this.

□ View all 177 comments

95 shares

Write a comment...



AXE Thailand

ถ้าได้เบอร์มา .. แล้วไม่กล้าโทร จะเอามาเก็บไว้ทำปุ๋ยคอกเหรอครับ?

See translation

Like · Comment · Share · 22 January at 19:48 · €

4,242 people like this.

View all 225 comments

30 shares

Write a comment...



AXE Thailand

อยากรู้ว่าสาวๆในเพจนี้ ... มีวิธีจีบหนุ่มๆกันมั่งรีเปล่าครับ เล่าให้ฟังหน่อย ...

See translation

Like · Comment · Share · Thursday at 14:20 · @

837 people like this.

□ View all 176 comments

2 shares

Write a comment...





AXE Thailand น่าหยิกจัง See translation



วิธีการทำผมหนิกกกก | Filmed w

Length: 6:01

¶ Like · Comment · Share · 21 January at 13:11 ·

3,827 people like this.

☐ View all 408 comments

252 shares

Write a comment...

DAY 3 - FACE & LOOK



Travel/Leisure

Welcome to the Virgin America Fan Page! Although we will not address specific guest service issues on this site, our cracker jack team of experts are ready and











Virgin First Times

Instagram feed

DAY 4 - CONTENT CALENDAR



FHM Thailand

เพิ่งวางแผงใปร้อนๆ เลยเอาคลีปเปื้องหลังถ่ายปกชื่อๆ มาฝากขะหน่อยใม่รู้ว่าจะขอบกันรี



FHM Men's Magazine | Hot Girls, News & Men's Fashion | FHMJN,TH

www.fhm.in.th

สิ้นสุดการรอคอย ต่อนรับเดือนแห่งความรัก!!

FI Like - Comment - Share - Friday at 12:13 - @

g 290 people like this.

4 shares



Wawee Coffee@CENTRAL Plaza Lardprao an....

Friday at 20:03 - Like



Nobita Captain Ton สอย มาเล่ว มีขวัญใจในเล่มส่วย Friday at 22:43 - Like

Write a comment...

QLO

Uniglo Thailand added 4 new photos to the album New Arrival (Jan 26,



Like - Comment - Share - 26 January at 15:03 - €

178 people like this.

View all 9 comments



Faie Deein ตอนนี้กำตัวกระจายเปิดแน่ๆ เรย Saturday at 00:31 - Like



Pimphitcha Butphet สวยๆอย่างจี้ต้องไปสอย

Saturday at 12:53 - Like

Write a comment...









MAXIM MAGAZINE THAILAND

Write a comment...

about an hour ago - Like

เตรียมติดตามรายละเฉียดการประกวด Miss Maxim ใต้ในหน้า Events เร็วๆนี้จำ สาวสวย อาดุ 18-25 มีพร้อมกับรียังจิะ!

See translation

■ Like - Comment - Share - 16 January at 09:19 via Mobile - ※

114 people like this.

View all 4 comments



Pong Smith AA

19 January at 16:50 - Like

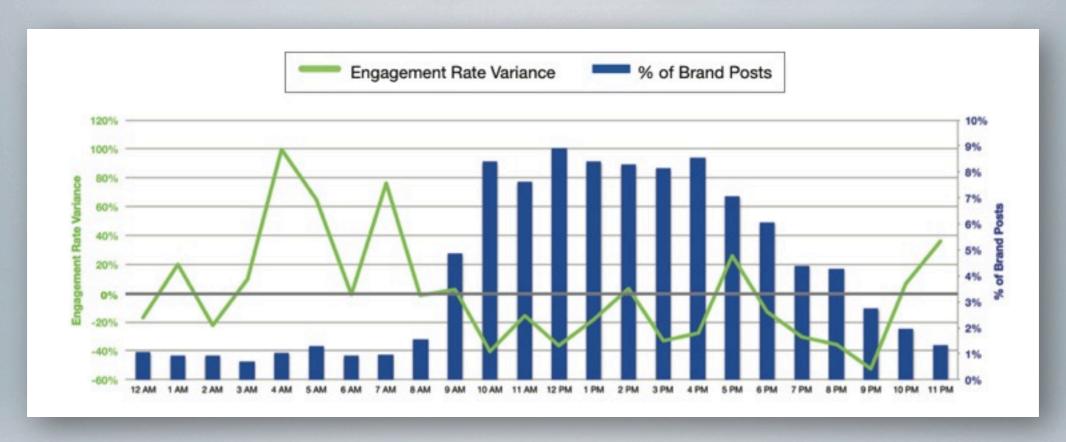


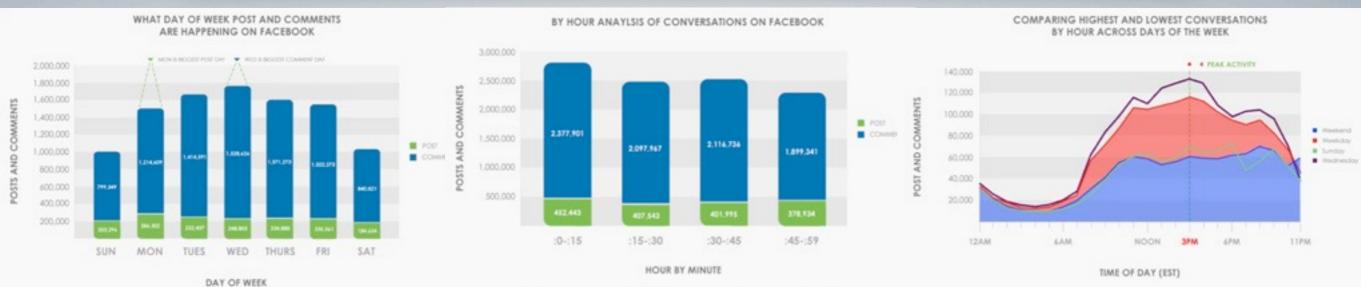
Poozii Very'sadz อยากพราบวันที่รับสมัครและสถานที่รับสมัคร อ่า กลัว พลาดจริงๆแร> <

22 January at 22:41 - Like

Write a comment....

PEAK OFTHE DAY





DAY 5 - EDGE RANK

Relevant

Popular

Timely

6. NFO: News Feed Optimization EdgeRank



u. - affinity score between viewing user and edge creator

W.- weight for this edge type (create, comment, like, tag, etc.)

d.- time decay factor based on how long ago the edge was created

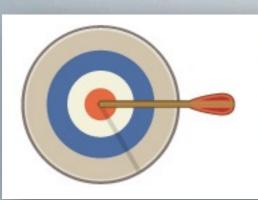
www.EdgeRankChecker.com

GET INTO 'HI LIGHTED STORIES'



- Don't rely on only great content
- Best to ask a question Do? What? not Why?
- Be short
- One Hilighted story lasts hours

DAY 6 - LEARNTO BUY AN AD



Promote your business with Ads

Reach your potential customers and grow your fan base with highly targeted Facebook Ads

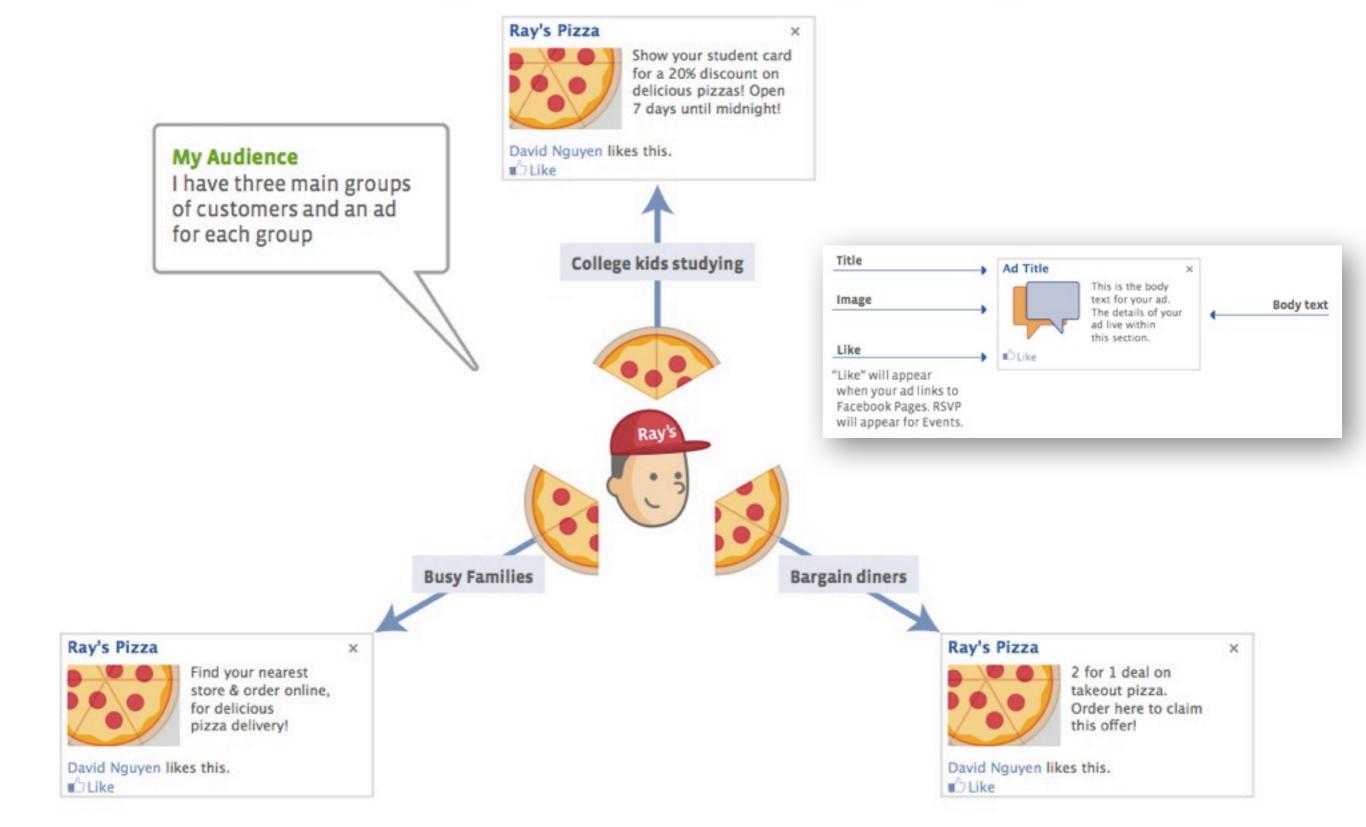


Drive word of mouth with Stories

Sponsored Stories promote the organic interactions between people and your business

- Target at potential customers before they search
- Offer interaction Click, Like, RSVP, Ask or Check-In
- Integrate with Facebook experience

HOW IT WORKS



PROFILE BASED TARGETING



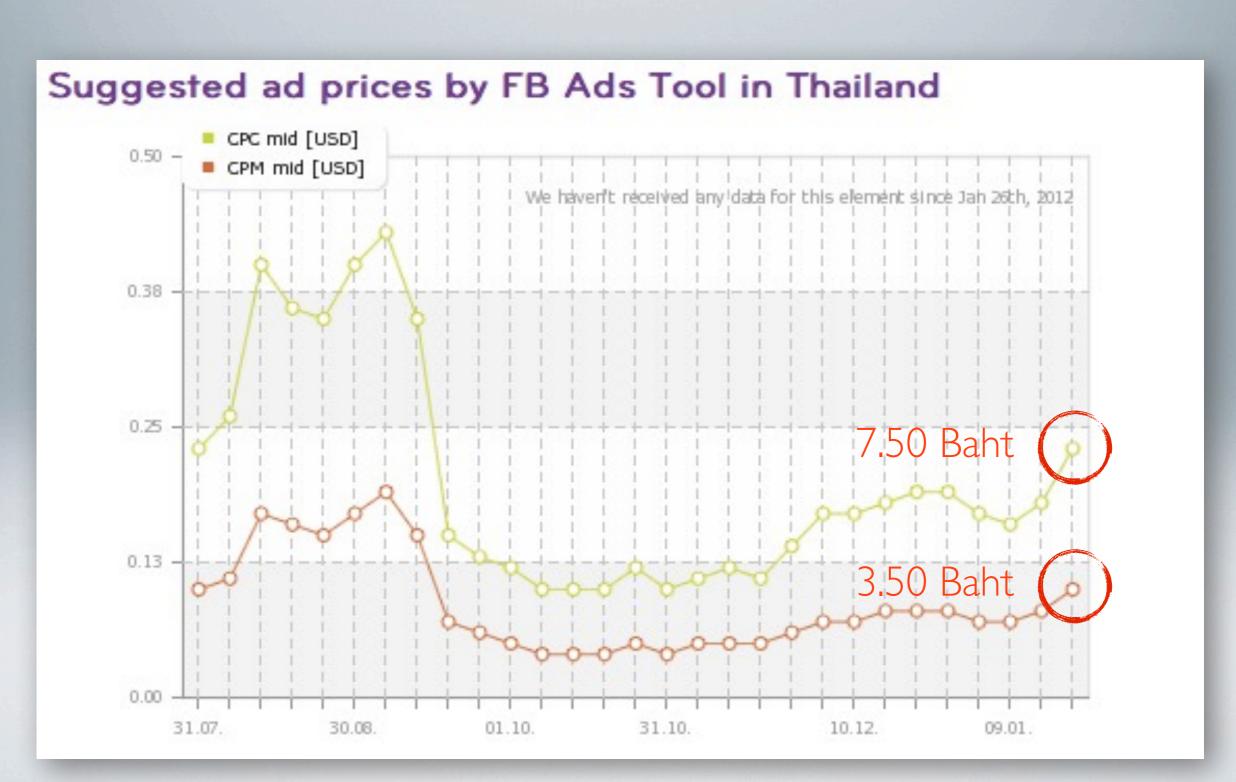
Structured

- Location
- Age/Birthday
- Gender
- Education
- Workplace
- Relationship
- SexualPreference
- Language

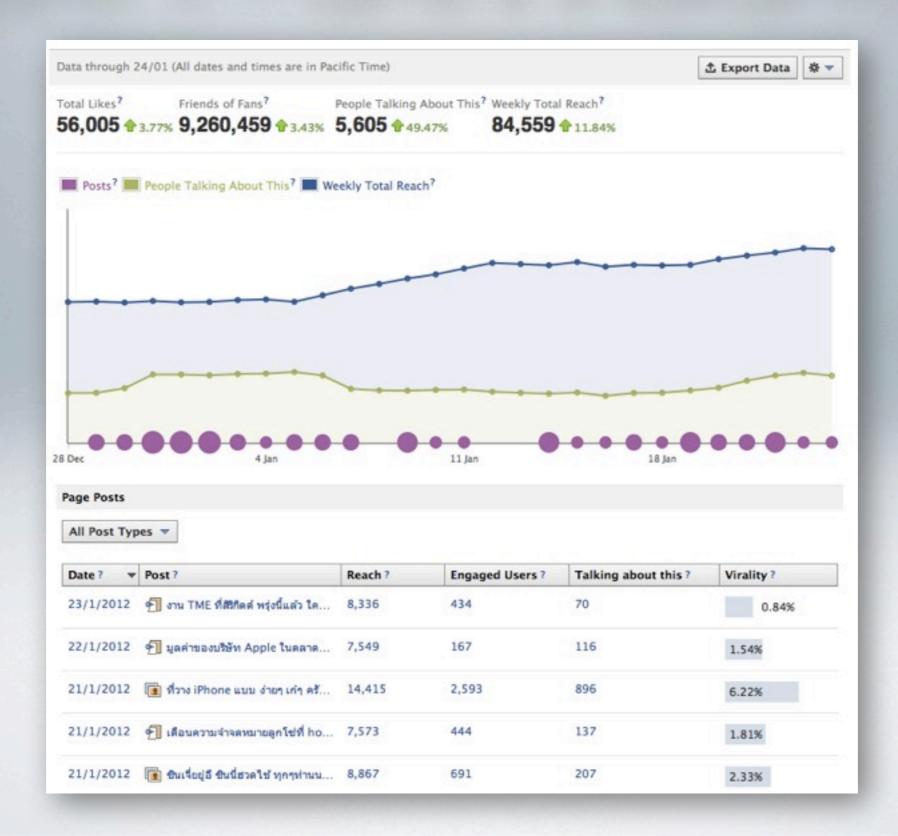
Unstructured

- Activities
- Interests
- Music
- •TV
- Movies
- Books
- Groups
- Applications
- Connections
- Status updates

NOTTHAT EXPENSIVE



DAY 7 - GAIN INSIGHTS

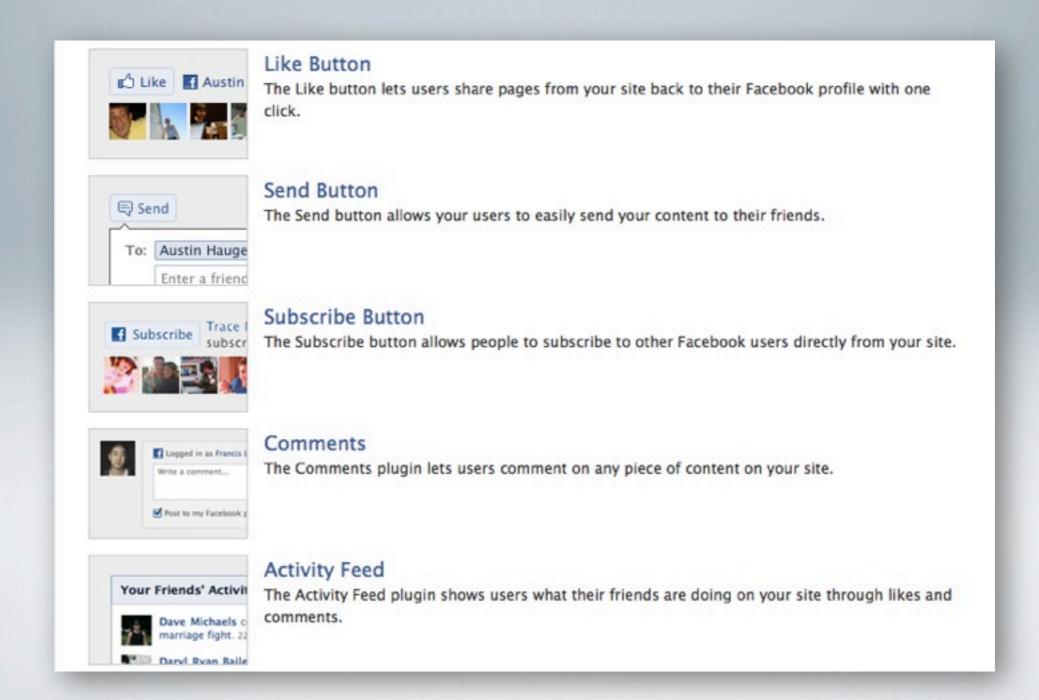


GO BEYOND FACEBOOK

SOCIAL PLUG-INS

SOCIAL PLUG-INS

Social Plugins let you see what your friends have liked, commented on or shared on sites across the web.



SOCIAL PLUG-INS



Recommendations

The Recommendations plugin gives users personalized suggestions for pages on your site they might like.



Like Box

The Like Box enables users to like your Facebook Page and view its stream directly from your website.



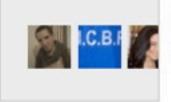
Login Button

The Login Button shows profile pictures of the user's friends who have already signed up for your site in addition to a login button.



Registration

The registration plugin allows users to easily sign up for your website with their Facebook account.



Facepile

The Facepile plugin displays the Facebook profile pictures of users who have liked your page or have signed up for your site.



Live Stream

The Live Stream plugin lets your users share activity and comments in real-time as they interact during a live event.



SEAN MAHONEY'S FRIENDS STORE

Share

Your Connected Friends



























5 Pocket Legging -













Like -2K

501® Original Jeans -

Premium Chipped Rigid





3K people

501® Original Jeans -

Dark Aged



Low Skinny 531™ Jeans

- Black Sheen















Levi's on Facebook

You like this. Unlike

Levi's Time for a music break! Check out this FREE music download by UK rock band The Duke Spirit, just for being our fans! If you haven't discovered them, here's your chance http://tiny.cc/LevisMusic

17 hours ago

Levi's Check out Janelle Monae live right now! She's only 24 years old and about to tour with Prince! Listen in to how she got her start: http://on.fb.me/bX48Fi

Wednesday at 4:12pm

Levi's To the victorious San Francisco Giants, we salute

1,980,154 people like Levi's













Joshua

Ingrid

FRIENDS RECENTLY LIKE



Chris Murphy likes 501® Original Jeans (Big & Tall) - Black



The blue jean that started it all. Our button-fly 501® Original Jean is still straight through the seat, thigh and leg, a bestseller for its one-of-a-kind fit. The tilted waistband pitches toward the front. Wear it true to size or size it up for a looser look.

3 days ago · See It · Buy It



Like 350 people like this. Be the first of your friends.

UPCOMING **BIRTHDAYS**

November 5



Linda Paczkowski

November 5

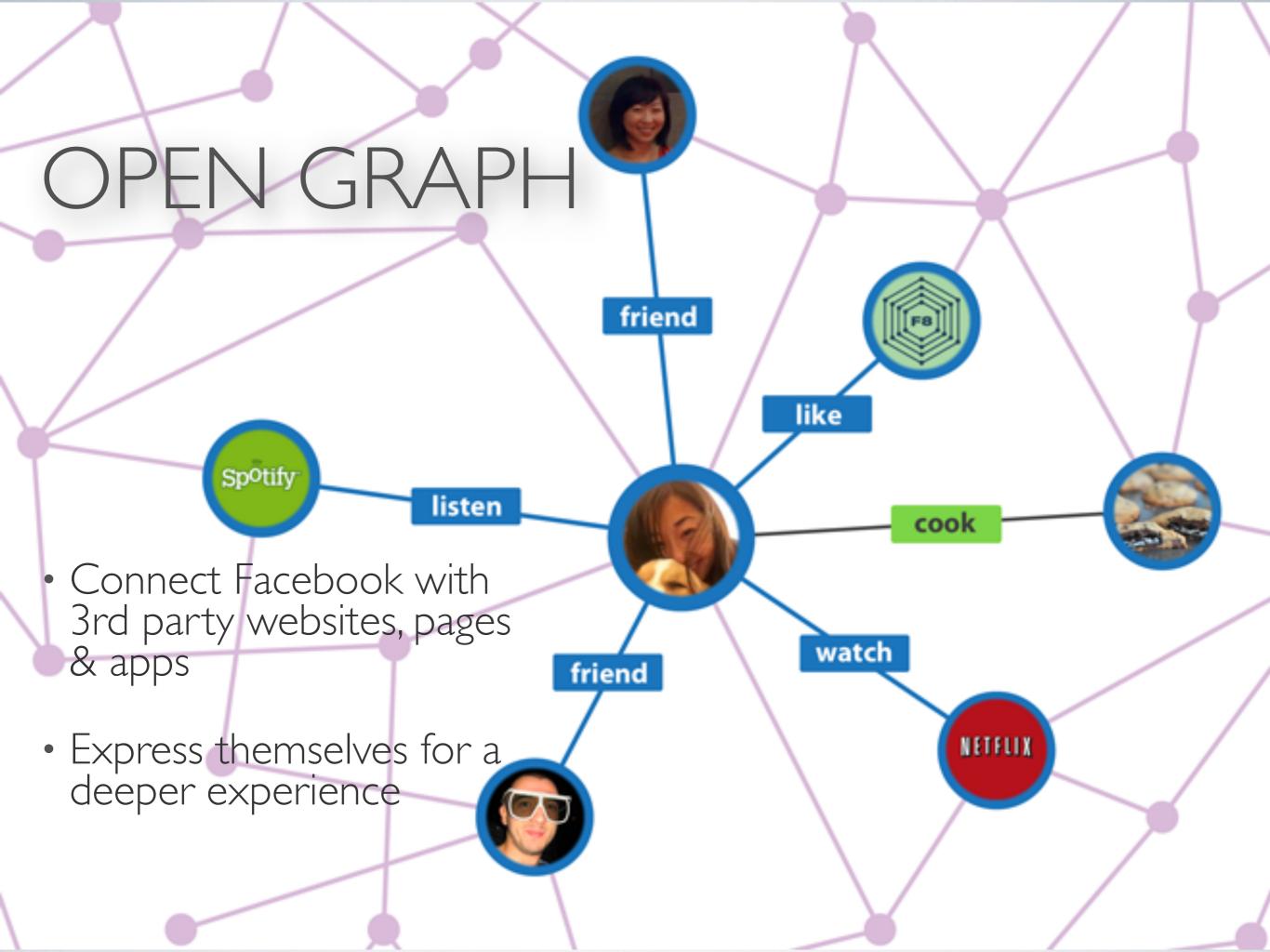


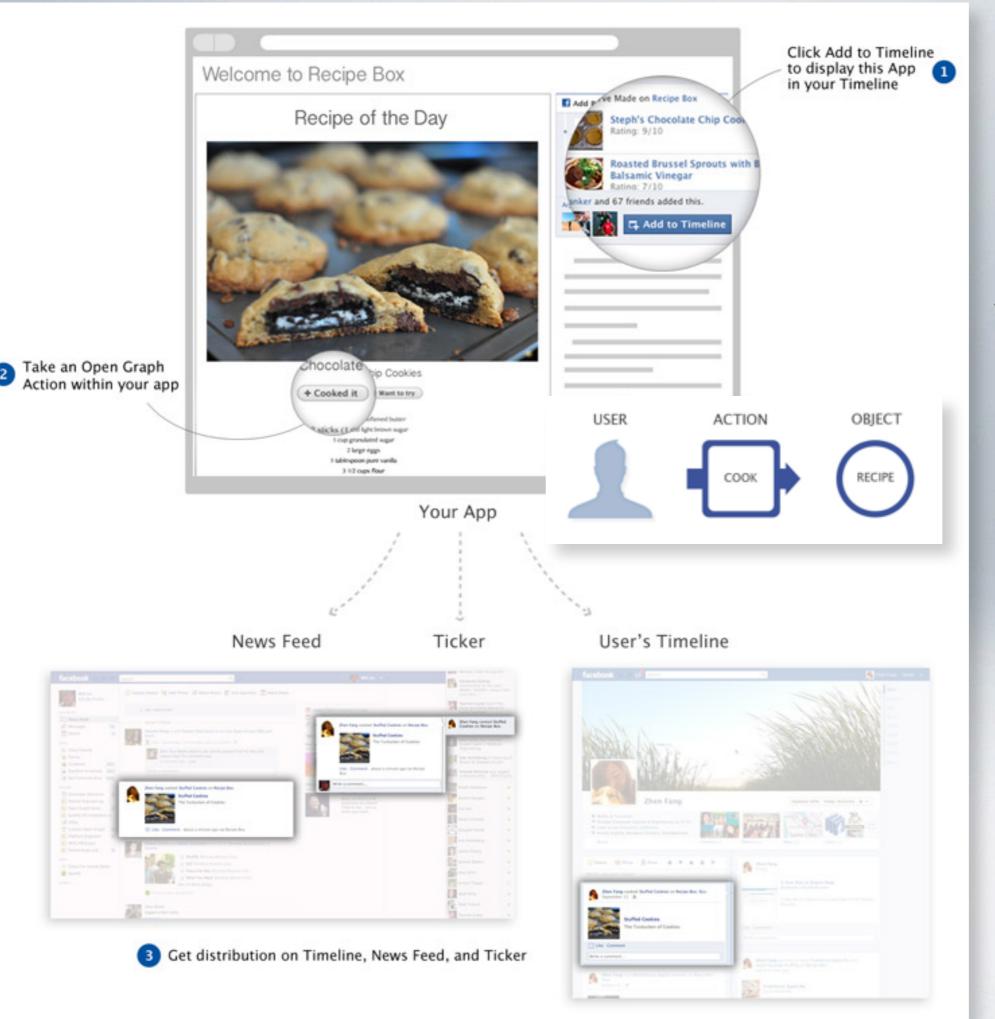
Kristina Van Doorn Simpson

HOW IT WORKS



OPEN GRAPH





HOW IT WORKS

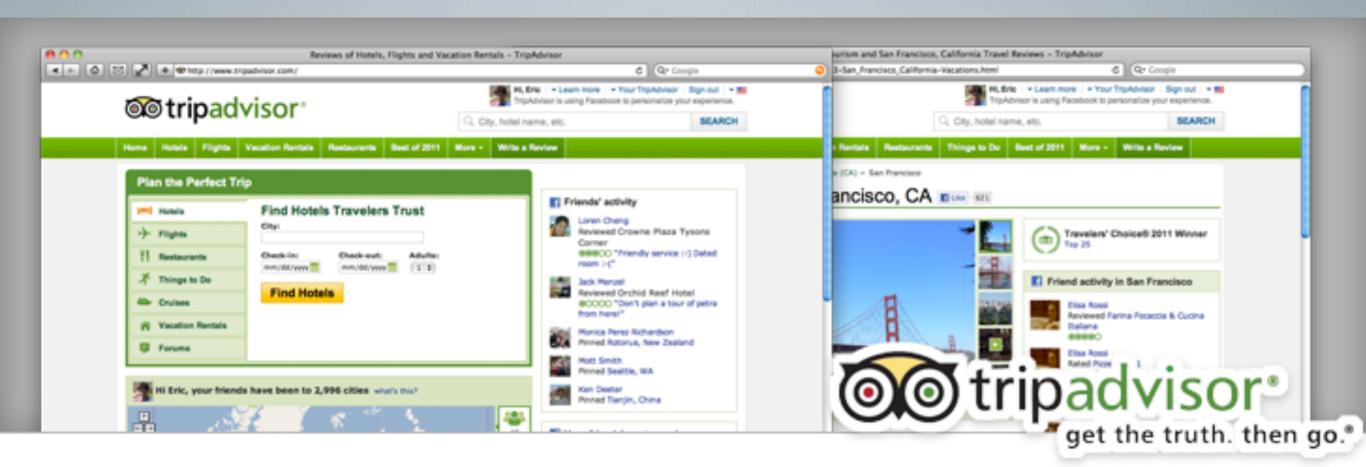


SPOTIFY

- Objective Own 'Listen to Music' and 'Create a Playlist' on Social Network
- How When Spotify users listen to any music or create any playlist on Spotify website, it displays on their Timeline

TRIPADVISOR

- Objective Deliver a personalized and truly social travel planning experience
- How Reviews & Opinion using Facebook profile data, and Like button to share experience with friends



KLM

- Objective Improve more tangible aspects of travel experience
- How Use Facebook profile to choose people who sit next to

KLM's "meet and seat" service lets you find the person next to you on Facebook

Dutch airline, KLM is planning to use social media to make the flying experience a whole lot more social, prompting mixed reactions from travellers.

KLM airline to offer 'meet and seat' Facebook app to passengers

Passengers can take a flight of fancy when airline KLM launches a 'meet and seat' service that allows you to check out fellow fliers and find your perfect travel buddy.



Mile-high matchmaking: airline to let you choose your neighbour via Facebook

December 19, 2011

*Read later

Ads by Google

Lufthansa All Europe Sale www.lufthansa.com/MasterCard
Get additional \$60 off on flights. Enjoy your journey with Lufthansa.



Mile-high flirting? KLM will allow passengers to choose who they sit with on flights via Facebook and LinkedIn profiles. Photo: Getty Images

TIMELINE





วาริษรับศึล 5 - with Apple Nara and Varin Sakkawatra.



Like · Comment · Share



ma Srikham 6 mutual friends

Piemputthakul



Meaw Sinrachatanant Uawithya 19 mutual friends



Jatattaya Kittibunthon

Recent activity

- Sutirapan was tagged in sunge Esnouésung's photo from 29 April 2011.
- & Sutirapan and Sujintana Boonworapat are now friends.
- Sutirapan added GMM Grammy to his work.



ความสุขของคนเป็นแม่ มีเท่านี้จริงๆ ^^ — with Sutirapan Sakkawatra and 2 others at Room 2204 JC Tower.

Now

2010 2009

2008 2007 2001

1997

1994 1990

December 2011

Invest in Your Future



Get into the Forex market. \$50,000 demo account and 1 on 1 training. Start

อยู่อย่างดีคอนโด



กับ 2 ท่าเลโทม สะควก สบาย รามคำแหง 64 และ รัดนาธิเบศร์ ลงทะเบียน รับข้อเสนอพิเศษ คลิก!

Flights from Bangkok



Cheap airline tickets from Bangkok! Online booking with instant confirmation!

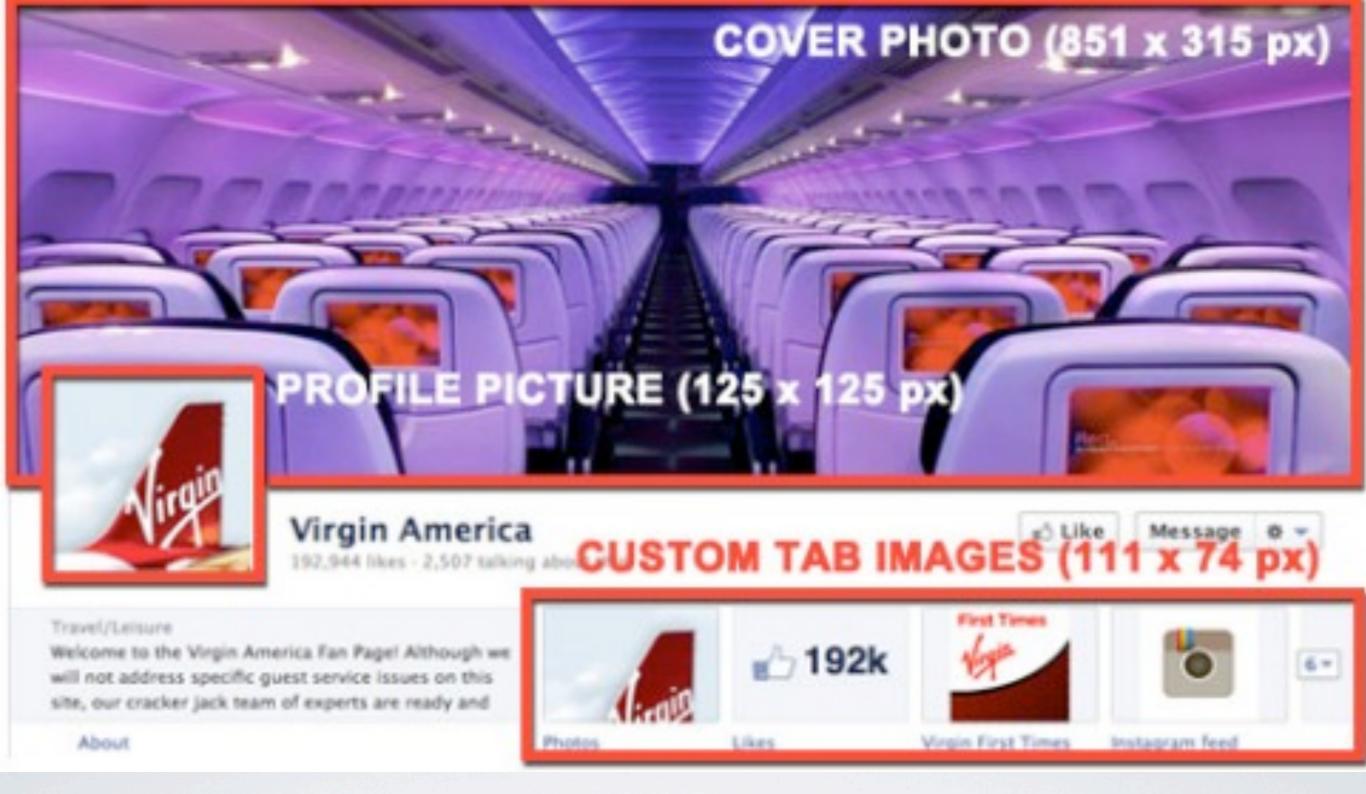
Marketing GURU Multimedia



DVD 2012 Ready To Fight Edition 3 Takes ธุรกิจ ปิดหางแพ่:MKT. Trend

562 people like Marketing GURU

- Cover Photo
- Chronicle
- Brief Profile
- Grouping
- Status
- Timeline
- Recent Activity



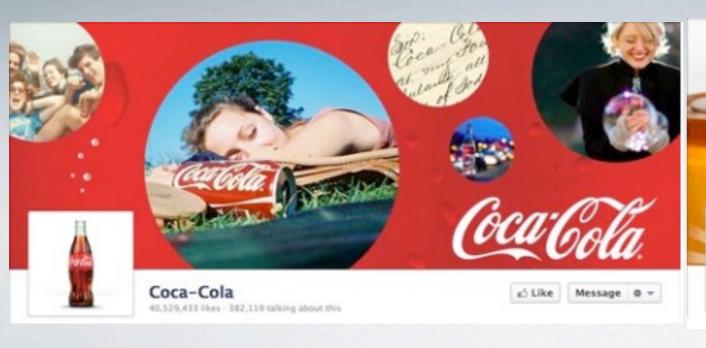
- Cover Photo
- Highlighted Posts
- Profile Picture
- Milestones

Custom Tab Image

I THE COVER PHOTO BIGGEST BRANDING OPPORTUNITY









THE NEW RULES OF THE FACEBOOK COVER PHOTO



no information on discounts and prices



you can't use "like" or "share" visuals, neither arrows pointing to those elements of FB'S UI



no contact information allowed (web, email, phone number...)



prohibited to encourage content sharing "Share now" or "Tell your friends.,



*Valid only for facebook pages | @mladykreativec

- NO SALE Price or purchase information, such as "40% off" or "Download it at our website"
- NO CONTACT INFORMATION such as web address, email, mailing address or other information intended for your Page's About section.
- NO REFERENCE TO FACEBOOK FEATURES such as Like or Share, or any other Facebook site features
- NO CALLS TO ACTION such as "Get it now" or "Tell your friends"

#2THE PROFILE PICTURE HARDEST WORKING IMAGE ON FACEBOOK



















#3 CUSTOM TAB IMAGE TAKE ADVANTAGE OF IT

Clothing

"Elegance is not about being noticed, it's about being remembered". Giorgio Armani. The name Armani has been synonymous with unrivaled Italian style all over the world for over 30 years. Visit Armani.com for more.





About

Photos.

Likes

Newspaper

Welcome to The New York Times on Facebook - a hub for conversation about news and ideas. Like our page and connect with Times journalists and readers.







About

Photos

Likes

Events



TUTORIALS RESOURCES

ABOUT **HYPERARTS**





Photos

Facebook Help

Web Services

Likes





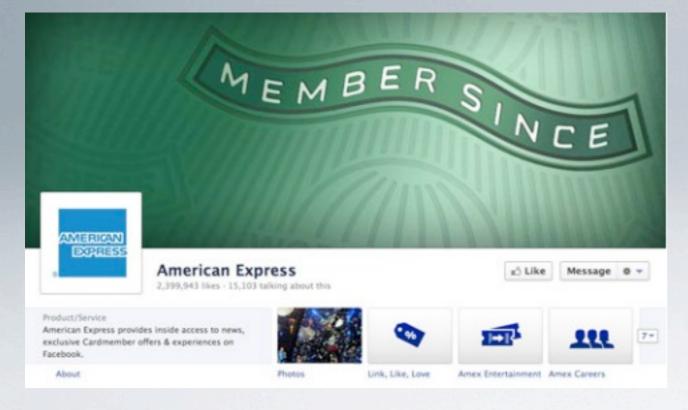
Maximum of 12 tabs



Likes.

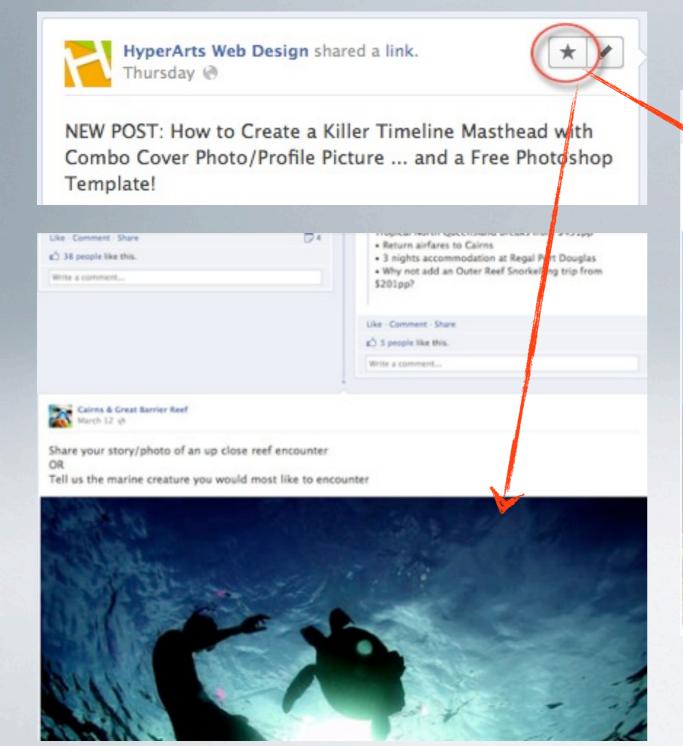
About

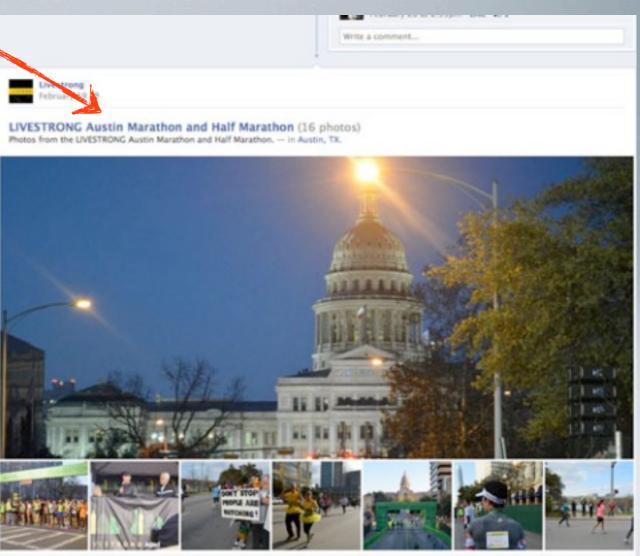






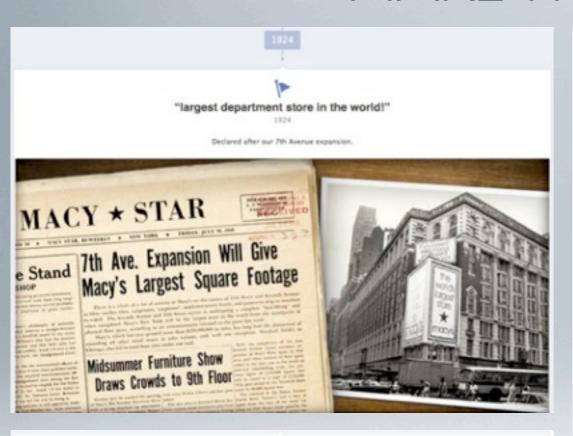
#4 HIGHLIGHTED POSTS CREATING VISUAL INTEREST





#5 CREATE MILESTONE

MAKETHE PAGE STICKY







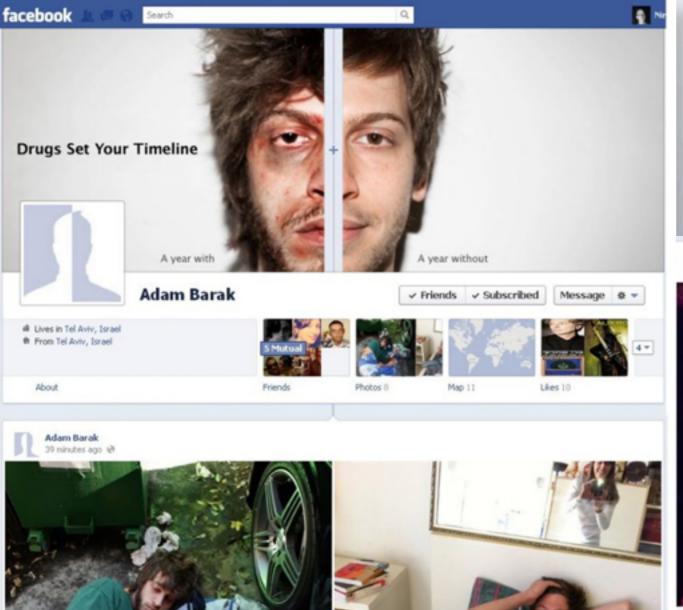


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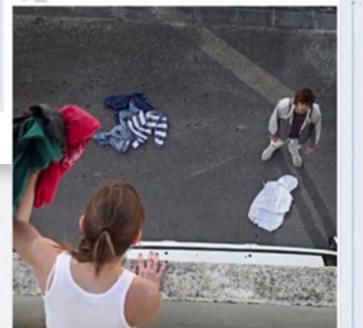




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Wildfire's Movember Men Photo Gallery www.facebook.com

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Music

December on Spotify

Top Artists



Sunlounger 5 listens



Bob Marley & The Wallers 4 listens



The Jimi Hendrix **Experience** 4 listens



Royksopp 4 listens



Top Albums



Universal Religion Chapter 5 (Live Recorded from 5... Armin Van Buuren

12 listens



The Downtempo Edition Sunlounger

9 listens



Ucensed To III he Beastie Boys 5 listens



The Finest Progressive Tracks, Vol. 2 http://open.spotify.com/artist



Alain Chuard liked a link. December I.



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Do you have a pretty nice fan base, but you're struggling to come up with ideas to engage them on a daily basis? One proven approach is

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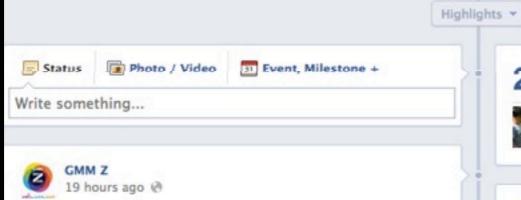
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Saturday 28 April 2012

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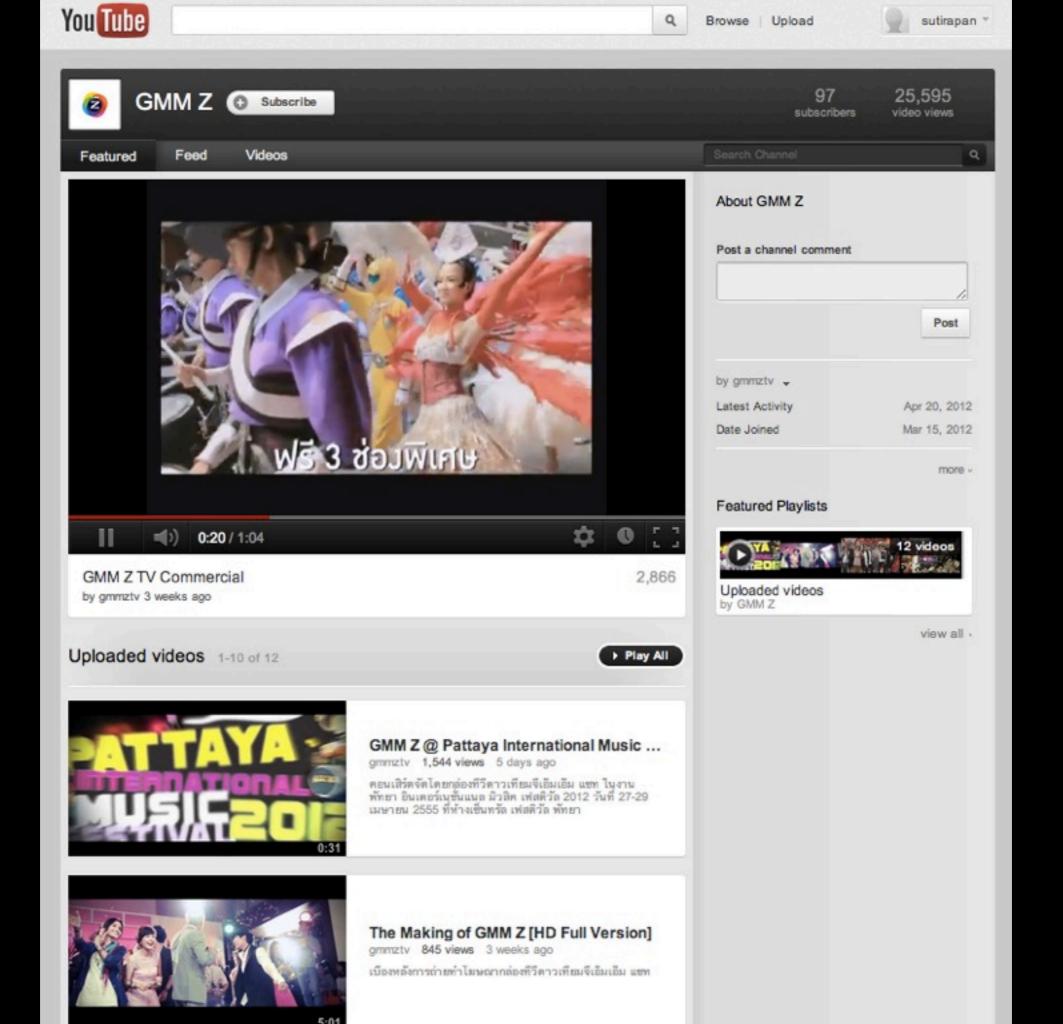
เตรียมพร้อมสำหรับการไปร่วมมหกรรมดนตรีที่ยิ่งใหญ่ที่สุดในเอเชีย งาน Pattaya International Music Festival 2012 ศูกร์ 27 - อาทิตย์ 29 đ



TIME

Survivy 23











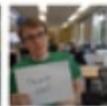


TO THE MILLIONS OF YOU

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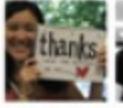






























































































THANKYOU & GOOD LUCK